



News Release

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Daikin Announces New Distribution Relationship Reaching 6 States with Venerable M&A Supply

WALLER, Texas, September 25, 2024 – Daikin Comfort Technologies North America, Inc. (Daikin) has announced a new relationship with M&A Supply, one of the country's largest independent HVACR wholesalers.

Operating 18 stores serving Tennessee, Arkansas and Alabama, M&A Supply will provide Daikin residential and light commercial brands and product lines across a broad, six-state region, including Tennessee, Alabama, northern Mississippi, Western North Carolina, south-western Georgia and the Florida Panhandle. This new distributor relationship will represent products from Daikin Unitary, Daikin Ductless, Daikin Light Commercial and Goodman Unitary.

Additionally, the new relationship with the 55-year-old, family-run wholesaler will include supporting the needs of the region's Daikin *Comfort Pro* dealers.

"Daikin Comfort Technologies is proud to announce our new relationship with M&A Supply, a company known for its strong commitment to excellence and customer support in the HVACR industry," said Takayuki Inoue, Executive Vice President and Chief Sales and Marketing Officer for Daikin. "At Daikin, we are dedicated to driving sustainable solutions and delivering high-quality products; we believe that this relationship will not only benefit our companies, but also provide substantial value to our customers, helping them meet their HVACR business needs more effectively."

Three generations of the same family have run the venerable, Nashville-based M&A Supply.

"We are thrilled to represent Daikin and excited to provide our customers with their residential and light commercial HVAC products, innovative inverter technology and advanced indoor comfort solutions," said Cory Anderson, President of M&A Supply and the grandson of co-founder Eddie Anderson. "Both our companies are customer-focused, which for us is a rule we live by. Our mission is simple: to operate with integrity, remember that our employees are our greatest asset, and focus completely on the success of our customers."

The collaboration represents a significant step forward for both organizations, explained Inoue. "We're excited about working together to expand our reach, while providing innovative, energy-efficient and reliable heating, ventilation and air conditioning solutions to our customers," he said.

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About Daikin

Daikin Industries, Ltd. (DIL) is a Fortune 1,000 company with more than 98,162 employees worldwide and a leading indoor comfort solutions provider. Daikin Comfort Technologies North America, Inc. (DNA) is a subsidiary of DIL, providing Daikin, Goodman, Amana® and Quietflex brand



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products. DNA and its affiliates manufacture heating and cooling systems for residential, commercial and industrial use and are sold via independent HVAC contractors. DNA engineering and manufacturing is located at [Daikin Texas Technology Park](#) near Houston, Texas. For additional information, visit northamerica-daikin.com.

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About M&A Supply

M&A Supply, founded in 1969, is a family-owned HVACR distributor. Founded and based in Nashville, M&A Supply is one of the nation's largest independent wholesalers, with 18 stores serving Tennessee, Arkansas and Alabama, and distribution across seven states: Tennessee, Alabama, mid-eastern Arkansas, northern Mississippi, Western North Carolina, south-western Georgia and the Florida Panhandle. For 55 years, M&A Supply has embraced a heritage focused on providing the best in customer service and support. M&A Supply will distribute, promote and support a full line of Daikin residential unitary, ductless, light commercial and single-phase Variable Refrigerant Volume (VRVS) HVAC products, along with related controls and indoor air quality (IAQ) products throughout their footprint. For more, visit masupplycompany.com.